## CATERPILLAR

Caterpillar Inc.

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December 1, 1992

Mr. Lindsay Allen
Vice President of Operations
Ferox Petrochemical Corp.
1035 S. Cemoran Blvd, Suite 1011
Winter Park, FL 32792

Dear Mr. Allen:

This letter responds to a phone call request relative to the use of additives such as Ferox Combustion Fuel Catalysts in Caterpillar Diesel Engines.

Caterpillar's position on the use of aftermarket products is as follows:

When auxiliary devices, accessories and/or consumables (filters, oil and fuel, additives to oil and fuel, catalysts, etc.) made by other manufacturers are used on Caterpillar products, the Caterpillar warranty is not affected because of their use.

The Caterpillar warranty continues to cover defects caused by <u>cur</u> material and workmanship. Failures resulting from the installation or usage of other manufacturers' products are not Caterpillar factory defects and, therefore, are not covered by Caterpillar warranty.

In addition to the above, we must also inform you that Caterpillar does not authorize the use of its trade name or trademark in a manner which implies our endorsement of these aftermarket products.

Sincerely,

Corporate Fluids Group Engine Systems Technology

B J Davis

Telephone: (309) 578-8139

CORPORATION



- December 15, 1992

Mr. Lindsay Allen Vice President, Operations FEROX Petrochemical Corporation 1035 S. Semoran Blvd - Suite 1011 Winter Park, FL 32792

Dear Mr. Allen:

Regarding your engine fuel additive products, the Detroit Diesel Corporation position on the use of supplemental fuel and lubricant additives is clearly stated in our fuels and lubricants recommendation publication 7SE720, a copy of which is attached. In general, we do not recommend their use due to a lack of demonstrated economic benefit and concerns over reduced engine durability in DDC engines.

Detroit Diesel designs and builds engines which will operate satisfactorily on a wide range of commercial fuels and lubricants. Maximum engine life and operating economy will be realized if fuels and lubricants meeting our recommendations are used.

In regard to the use of supplemental fuel additives, Detroit Diesel Corporation warranty covers repairs for malfunctions as a result of defects in materials and workmanship. The warranty does not prevent the use, but would not cover engine damage attributed to the use of any fuels or lubricants which are not within Detroit Diesel recommendations.

Sincerely,

G. W. Lysinger

Director

Reliability and Service

/eam GWL\12-14-92.02

cc: D. E. Larkin

## MACK TRUCKS, INC.

WORLD HEADOUARTERS
2100 MACK BOULEVARD
BOX M
ALLENTOWN, PENNSYLVANIA 18105-5000
(215) 439-3011

December 11, 1992

Mr. Lindsay Allen Vice President Operations FEROX Petrochemical Corp. 1035 South Semoran Blvd., Suite 1011 Winter Park, FL 32792

Dear Mr. Allen,

This is in reply to your letter, dated December 1, 1992, requesting a statement of our position regarding the application of warranty when FEROX, a fuel combustion modifier, is used in Mack vehicles.

Use of products which we do not manufacture, sell or recommend with Mack vehicles does not, in and of itself, void Mack warranty coverage. However, if the use of such products results in failure of a Mack component or adversely affects operation of the vehicle, we would not accept the responsibility under the terms of our warranty.

We also advise you that neither the contents of this letter, nor the Mack name or trademark, are to be used in any manner which implies Mack endorsement of your product.

Very truly yours,

MACK TRUCKS, INC.

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Philippe Santini Warranty Director

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